



2018 TECHNICAL SYMPOSIUM AGENDA

June 14th & 15th – Jon Don - Chicago IL

November 1st & 2nd – Jon Don - Atlanta GA

Day 1

- 8:30-8:45** **Introductions & Announcements**
Rodney Lynch - Rainbow International - Training Coordinator
- 8:45-10:00** **ProKure 1**
 The ProKure 1 system utilizes ClO₂, an oxidizer that physically changes the chemical make-up of pathogens & odor-causing elements, and leaves no harmful residuals. We are recommending ProKure for removing difficult odor with great results.
Ken Bezar - ProKure - Large Loss Specialist, Northeast Territory Manager
Tim Freet - ProKure - Natl Real Estate Accounts, West Coast Territory Manager
- 10:00-10:30** **Break**
- 10:30-11:30** **Electronic Restoration Services**
 ERS is capable to restore a wide range of consumer electronics. All products are removed, cleaned, tested and re-installed in the home quickly and efficiently. Comprehensive salvage and repair reports are then prepared for speedy claims settlement.
Kimberly Codav - ERS - National Sales Manager
- 11:30-12:00** **Jon Don**
Derek Zimmerman - Jon-Don
- 12:00-1:00** **Lunch** - provided by Jon Don
- 1:00-2:00** **Understanding how your Meters Work**
 See the different types of moisture meters available and how they are best used.
Paul Laurenzi - Delmhorst - VP Sales & Marketing
- 2:00-2:45** **New Fibers/LVT/LVP**
 It is important to make an effort to remove difficult spot & stains, regardless if it is carpet, rugs or upholstery. During regular cleaning or after restoration, an attempt should be made to remove spots and stains. Stay informed on the latest chemistry and procedures.
Bill Yeadon - Jon Don - Training Director
- 2:45-3:00** **Advanced Training Opportunities**
 What additional training should you have from a marketing perspective and to increase your technical capabilities.
Jack White - Rainbow International - VP of Technical
- 3:00-3:30** **Break**
- 3:30-5:00** **Wood Floor Cleaning and Restoration**
 Carpet is losing market share to hard surfaces. The most popular residential hard surface is hardwood or wood type products. There is a lot of opportunity for maintaining these products or cleaning after restoration.
Josh Frink - Basic Coatings - NWFA Instructor
- 6:30-9:00** **Networking Event**
 Join the technical team, our vendors, and fellow franchisees for a fun evening of food, drink, & socializing.
TBD

Day 2

- 8:30-10:00** **Media Blasting**
 Ice, soda, foam, shell, etc. what are the best methods and applications for blasting. What type of equipment is necessary and should I buy or rent.
Wayne Lawrence - General Manager -ESCA Blast Great Lakes, LLC
- 10:00-10:30** **Break**
- 10:30-12:00** **Cat 3 Water Damage**
 Learn the most efficient methods and chemistry for remediating sewage. What does the S500 require or recommend.
Bill Gambacort - Rochester Midland Corp - North American Product Manager
Josh Miller - Rainbow International - Director of Technical Training
- 12:00-1:00** **Lunch** - provided by Jon Don
- 1:00-2:30** **Rainbow Standard /RIA Fire Standard**
Rodney Harris - Rainbow International - Director of Technical Support

For Registration, please click on link below selected dates

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<http://conta.cc/2FUg4L>

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<http://conta.cc/2EWdV37>